

DnB NOR Group

- results 3rd quarter 2007



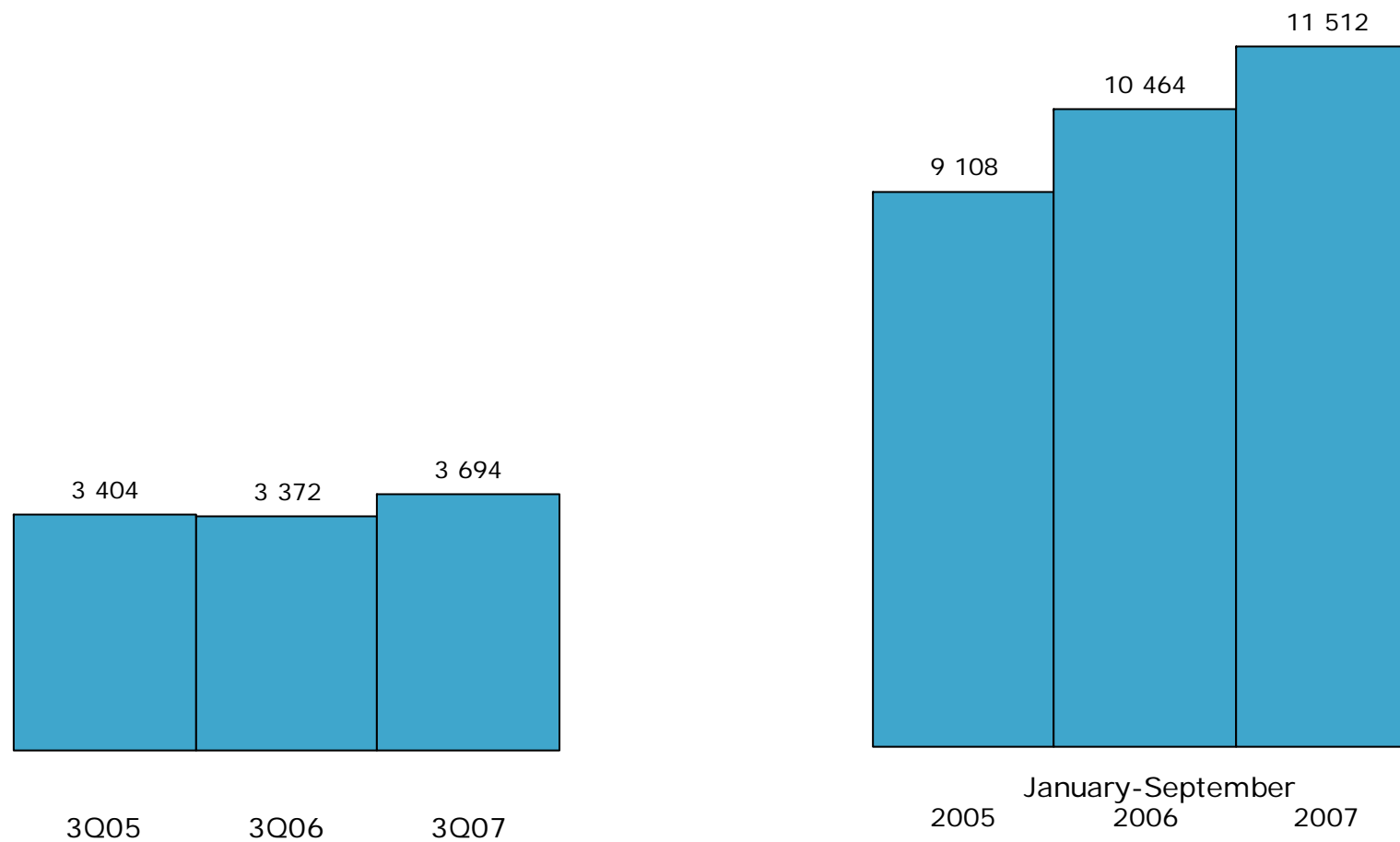
Rune Bjerke, group chief executive
Tom Grøndahl, deputy CEO
Tom Rathke, group executive vice president

3rd quarter 2007

- Positive income development; high net interest income and sound underlying growth in other operating income
 - lending volume up 14.5 per cent
 - net interest income up 19.2 per cent
- Low write-downs on lending
- High profit contribution from Vital
 - property revaluations of NOK 5.6 billion
 - provisions totalling NOK 2.6 billion for higher life expectancy
- Return on equity was 21.8 per cent (18.0)

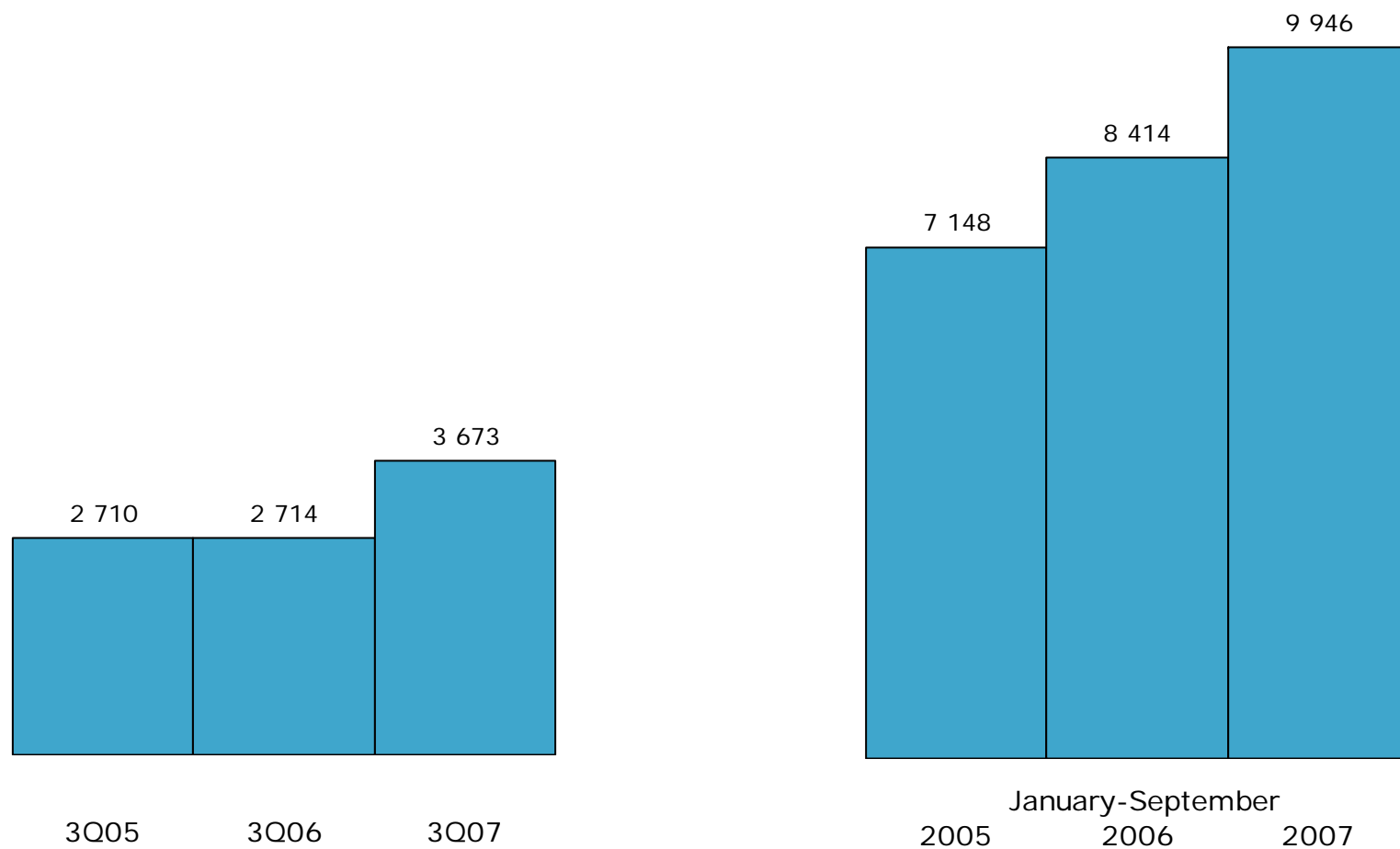
Pre-tax operating profit before write-downs

NOK million



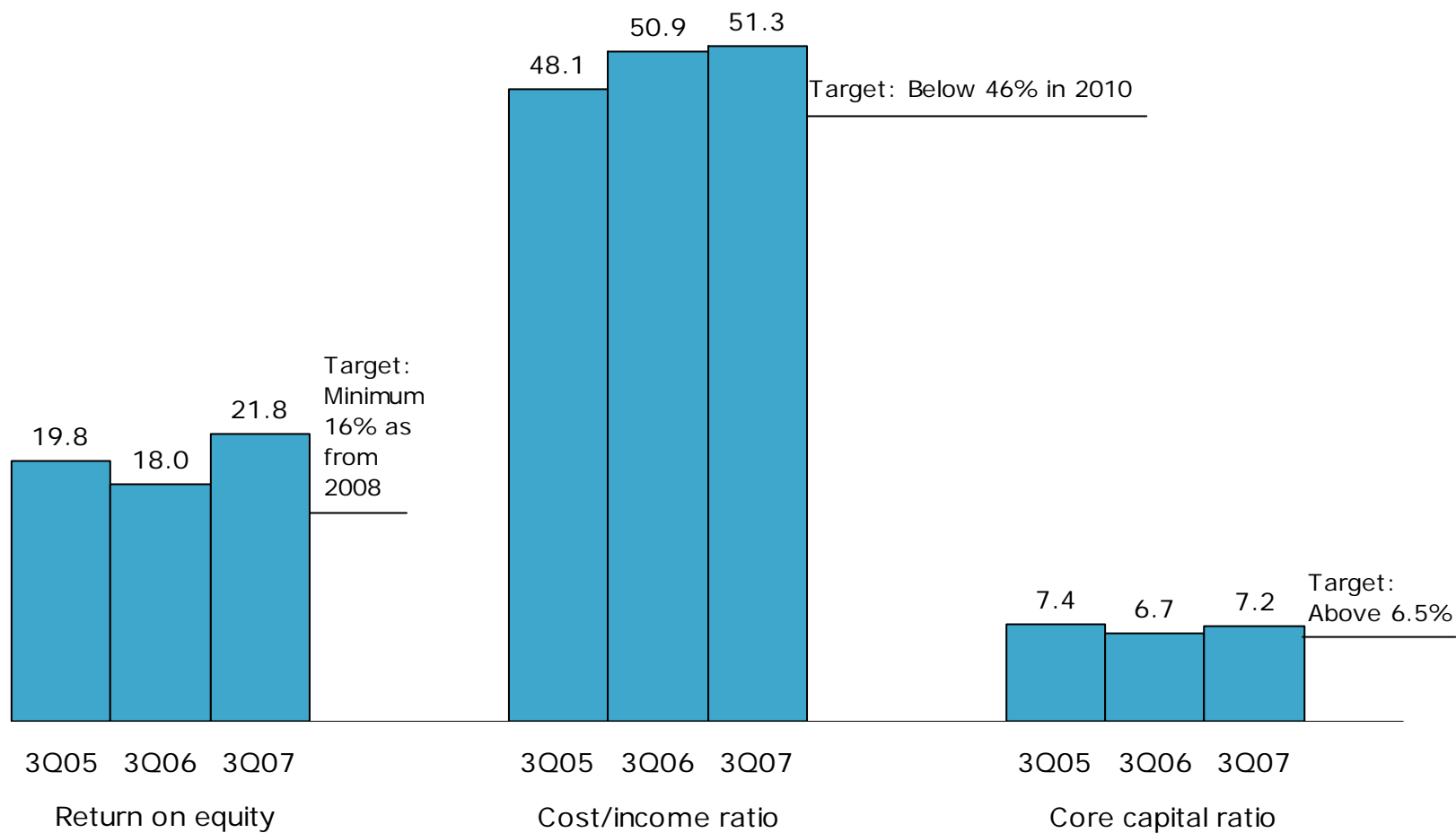
Profit for the period

NOK million



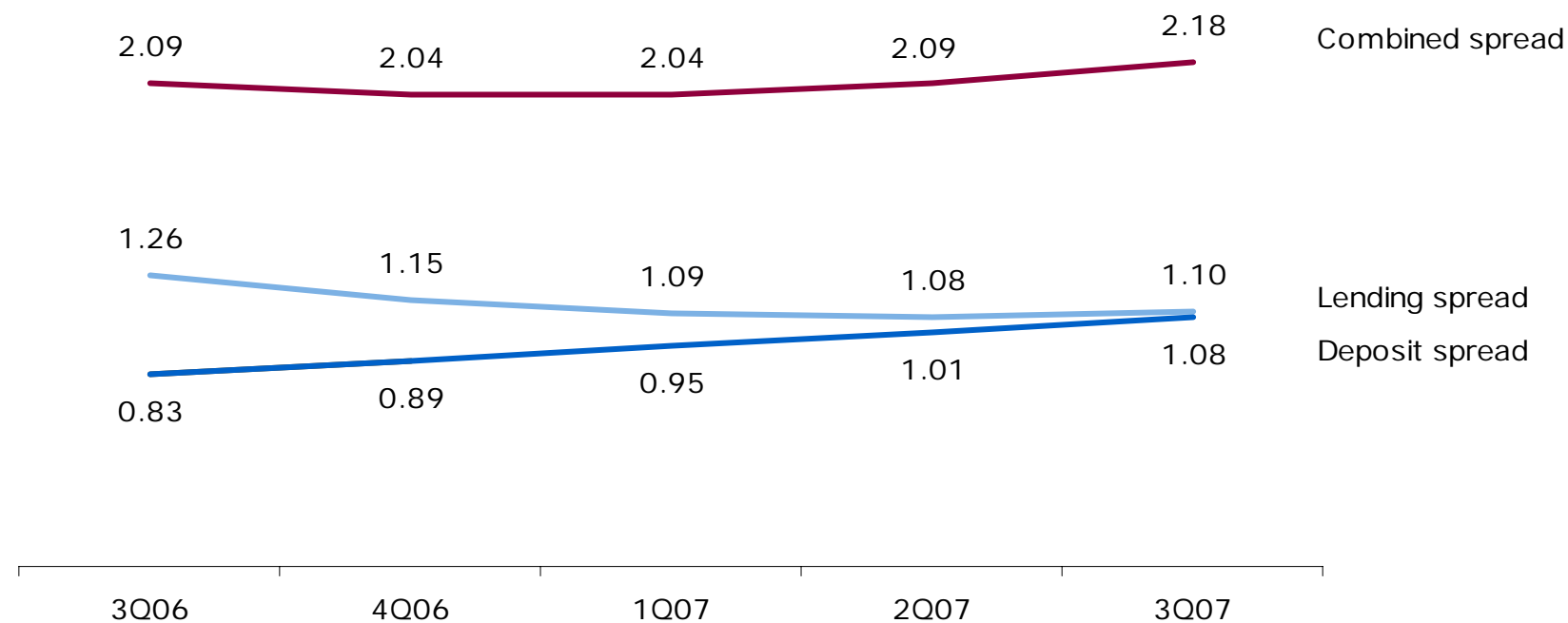
Key figures

Per cent



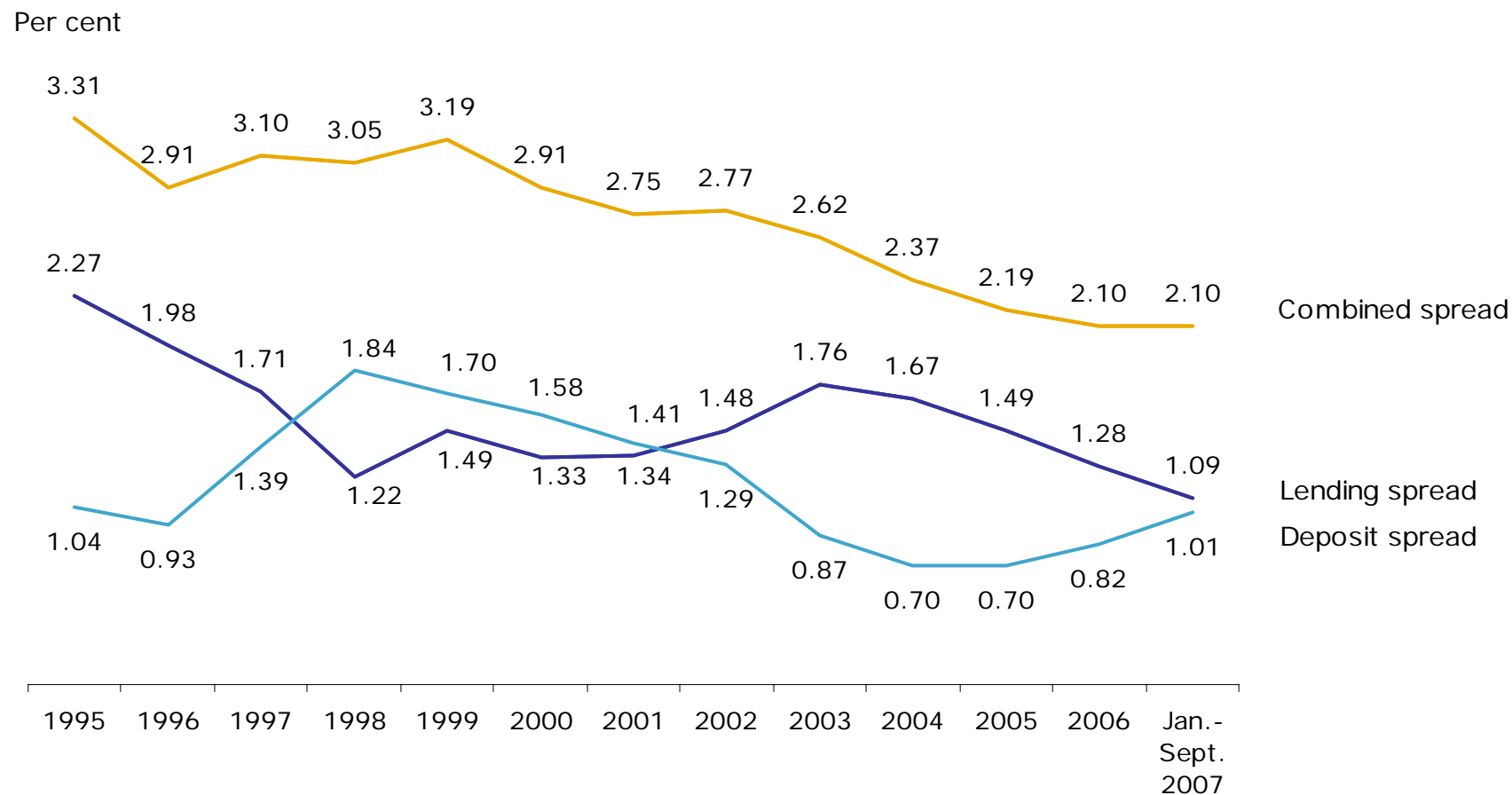
Development in average interest rate spreads ¹⁾

Per cent



1) Excluding lending to and deposits from credit institutions and impaired loans

Development in average interest spreads ^{1) 2)}

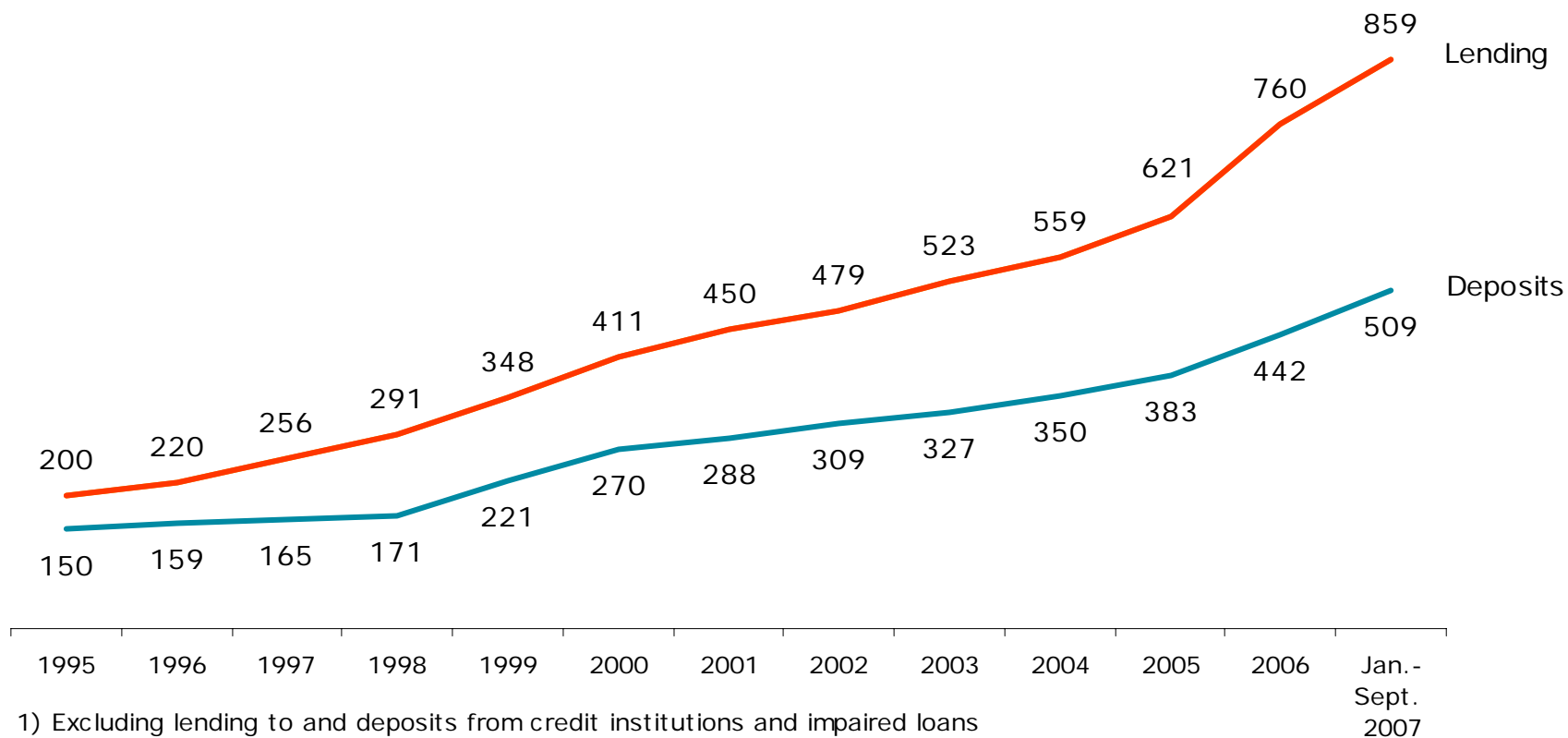


1) Excluding lending to and deposits from credit institutions and impaired loans

2) Figures prior to 2005 are based on NGAAP

Development in average volumes 1) 2)

NOK billion

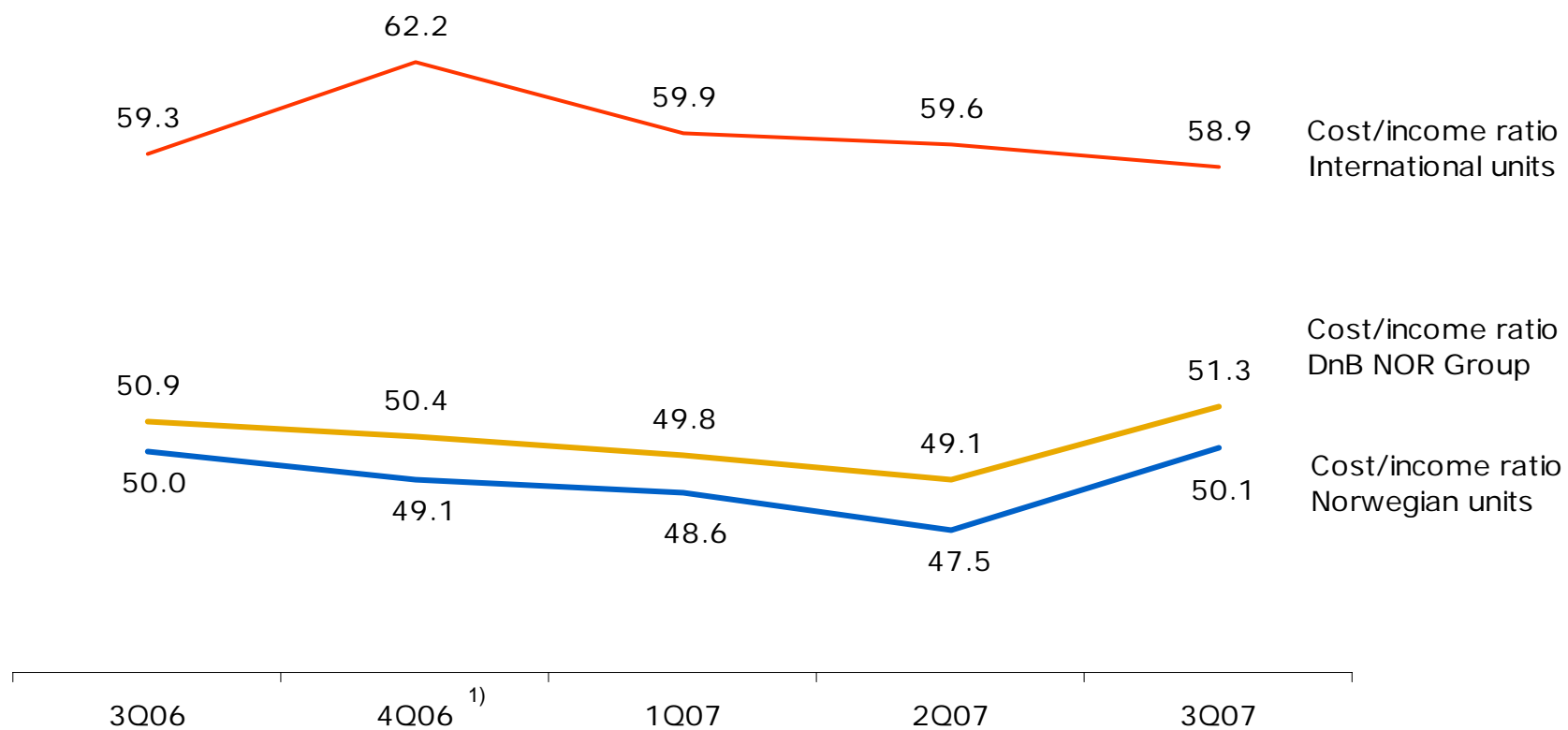


1) Excluding lending to and deposits from credit institutions and impaired loans

2) Figures prior to 2005 are based on NGAAP

Cost/income ratio

Per cent



1) Excluding allocation to employees

Norwegian and international operations

Norwegian units

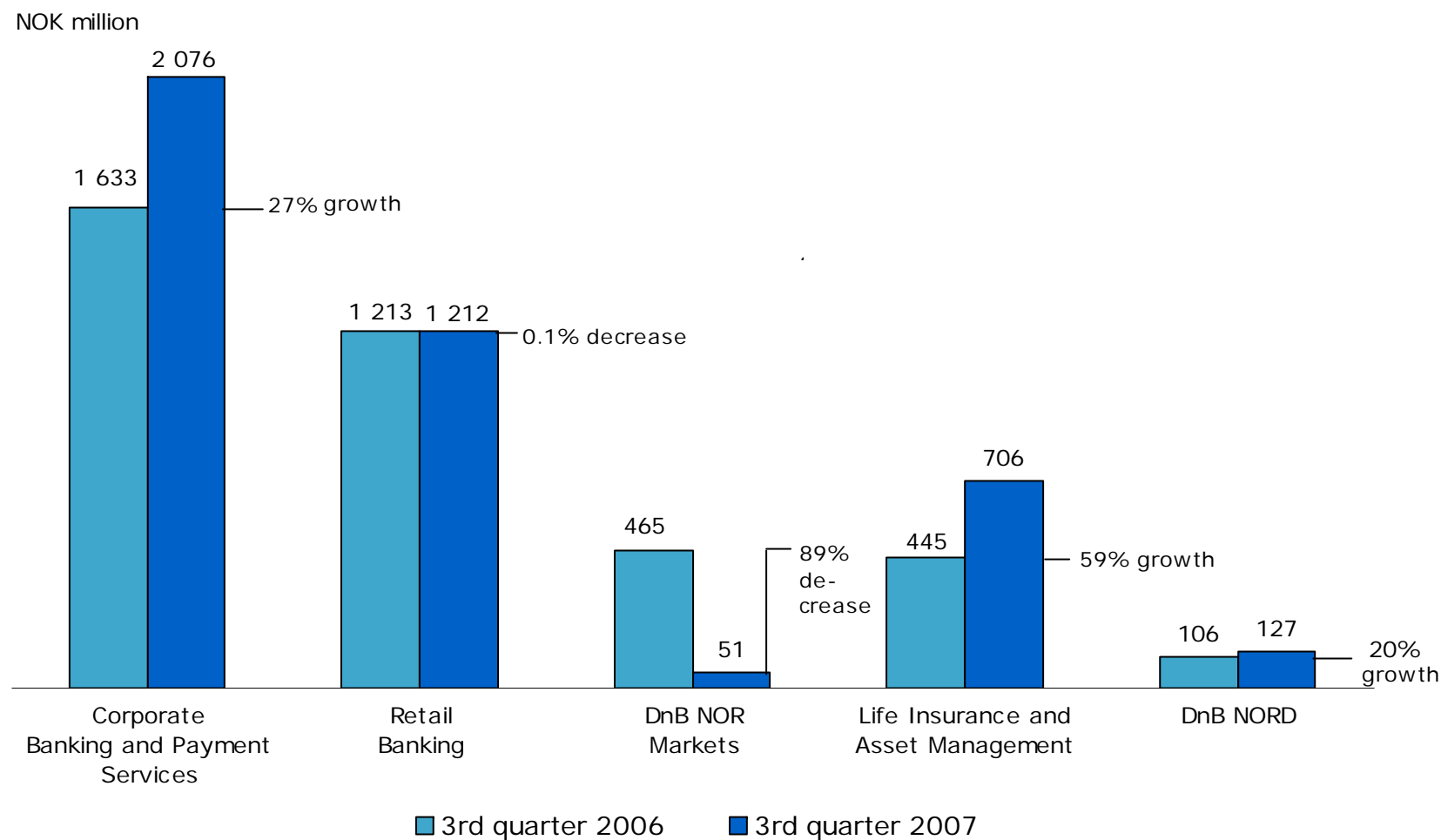
<i>Amounts in NOK million</i>	3Q07	2Q07	1Q07	4Q06 ¹⁾	3Q06
Total income	6 525	6 889	6 704	6 818	6 192
Operating expenses	3 268	3 269	3 260	3 346	3 093
Cost/income ratio (%)	50.1	47.5	48.6	49.1	50.0
Share of group income (%)	86.0	86.6	89.2	89.7	90.2

International units

<i>Amounts in NOK million</i>	3Q07	2Q07	1Q07	4Q06 ¹⁾	3Q06
Total income	1 064	1 064	808	779	671
Operating expenses	627	634	484	485	398
Cost/income ratio (%)	58.9	59.6	59.9	62.2	59.3
Share of group income (%)	14.0	13.4	10.8	10.3	9.8

1) Excluding allocation to employees

Pre-tax operating profit before write-downs



Important events in 3rd quarter 2007

- Gain on sale of Aker Brygge taken to income; new property portfolios made ready for sale
- Stronger international focus
 - Agreement to buy SkandiaBanken's car financing portfolio in Norway and Sweden
 - Acceptance for acquisition of SalusAnsvar
- Will open new offices in
 - Santiago
 - Piraeus
 - Mumbai
- 88 000 non-life insurance policies sold in 2007; decision to establish non-life insurance company
- New financial targets and new cost programme

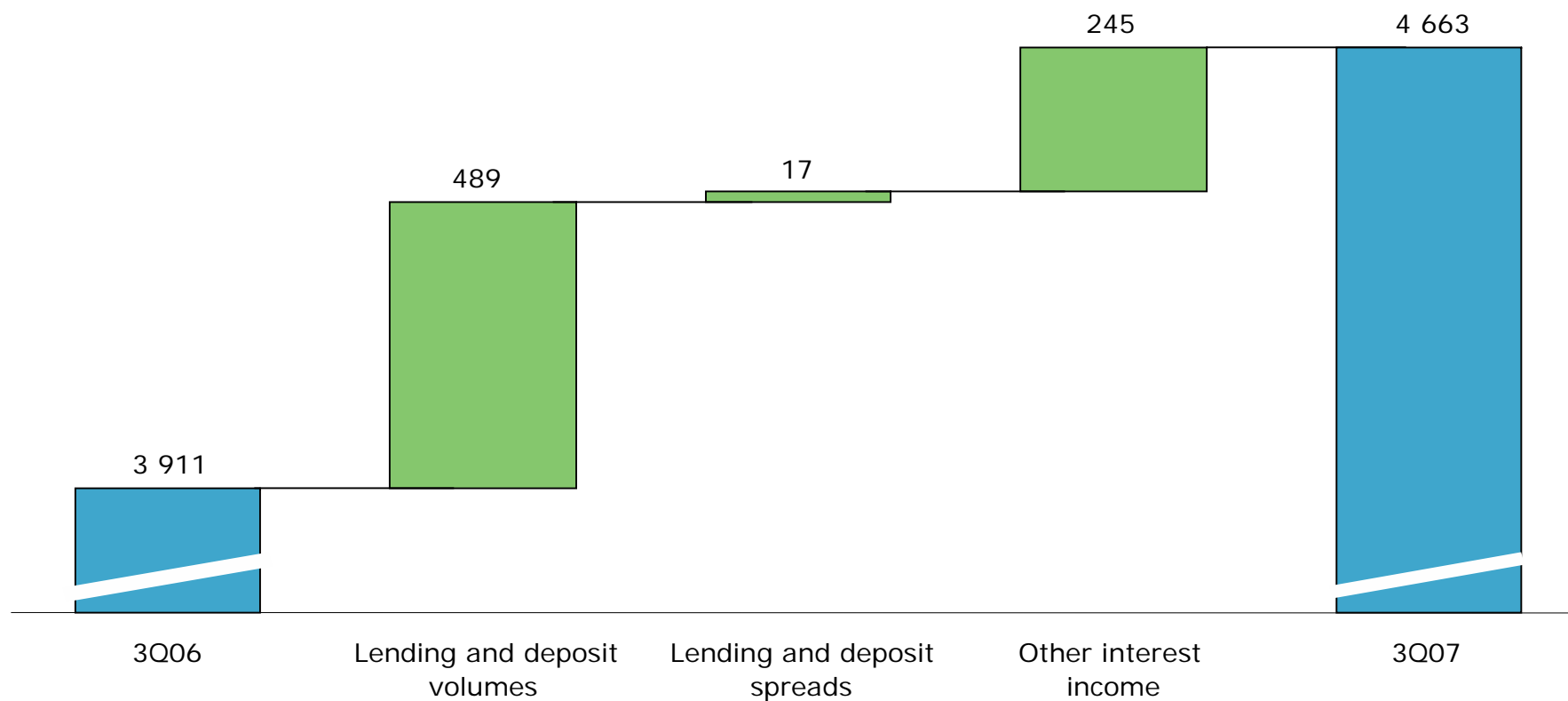
Income statement

<i>Amounts in NOK million</i>	3Q07	2Q07	1Q07	4Q06	3Q06
Net interest income	4 663	4 219	3 985	3 975	3 911
Net other operating income	2 926	3 733	3 528	3 622	2 951
Total operating expenses	3 895	3 902	3 744	3 994	3 491
Pre-tax operating profit before write-downs	3 694	4 050	3 769	3 602	3 372
Net gains on fixed and intangible assets	874	9	5	66	135
Write-downs on loans and guarantees	70	140	51	(16)	(51)
Pre-tax operating profit	4 498	3 919	3 723	3 684	3 558
Taxes	826	512	856	291	844
Profit for the period	3 673	3 407	2 866	3 394	2 714

Change in net interest income

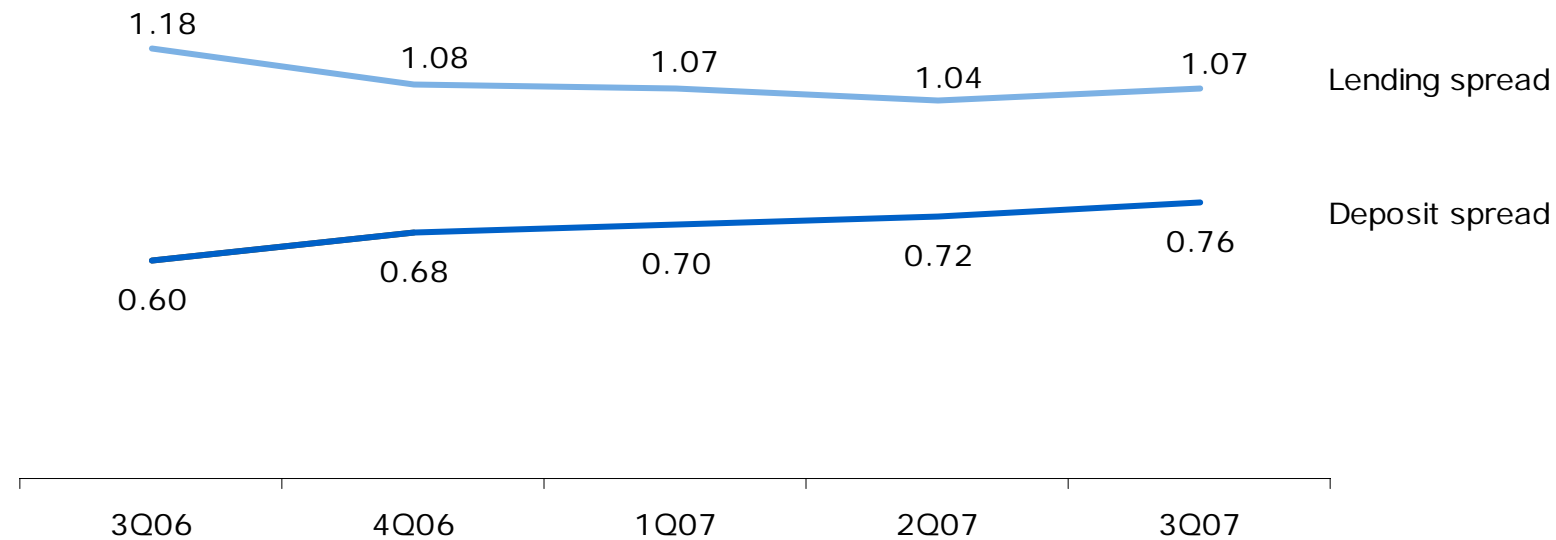
NOK million

From 3rd quarter 2006 to 3rd quarter 2007



Developments in average interest rate spreads Corporate Banking and Payment Services ¹⁾

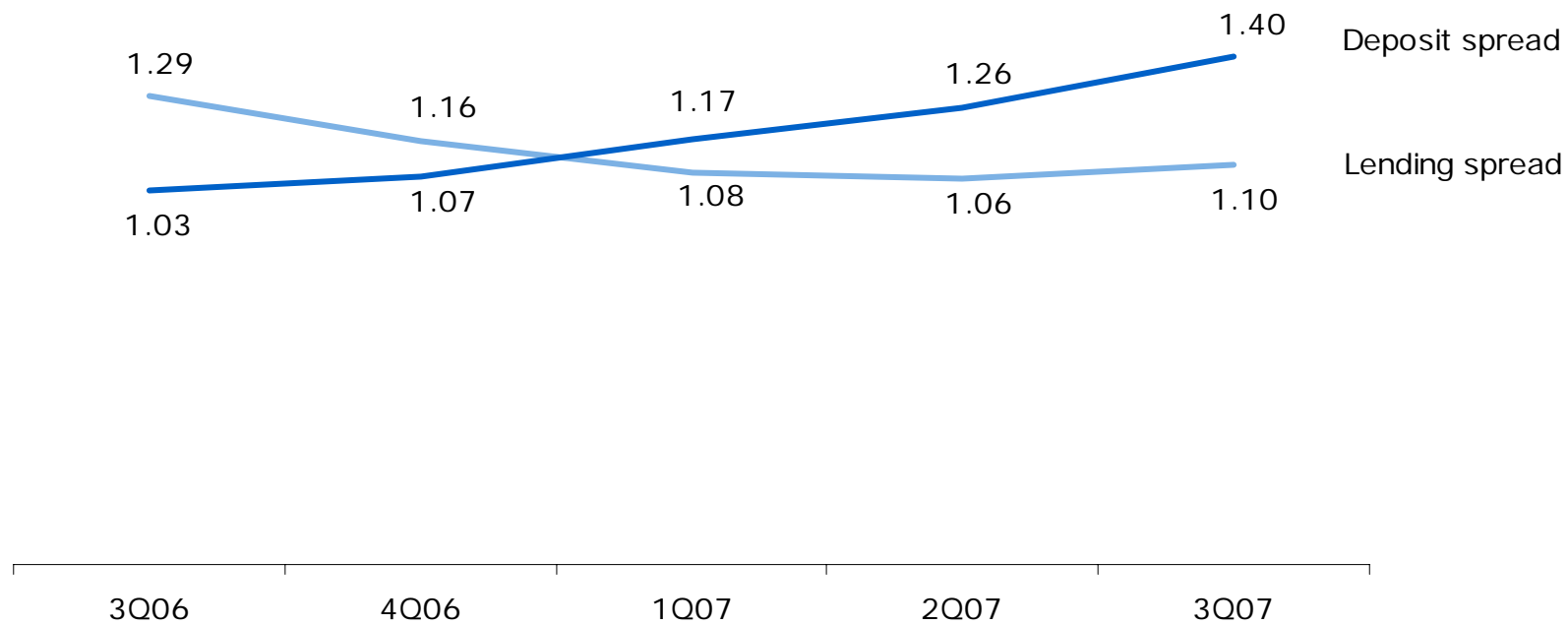
Per cent



1) Excluding lending to and deposits from credit institutions and impaired loans

Developments in average interest rate spreads Retail Banking ¹⁾

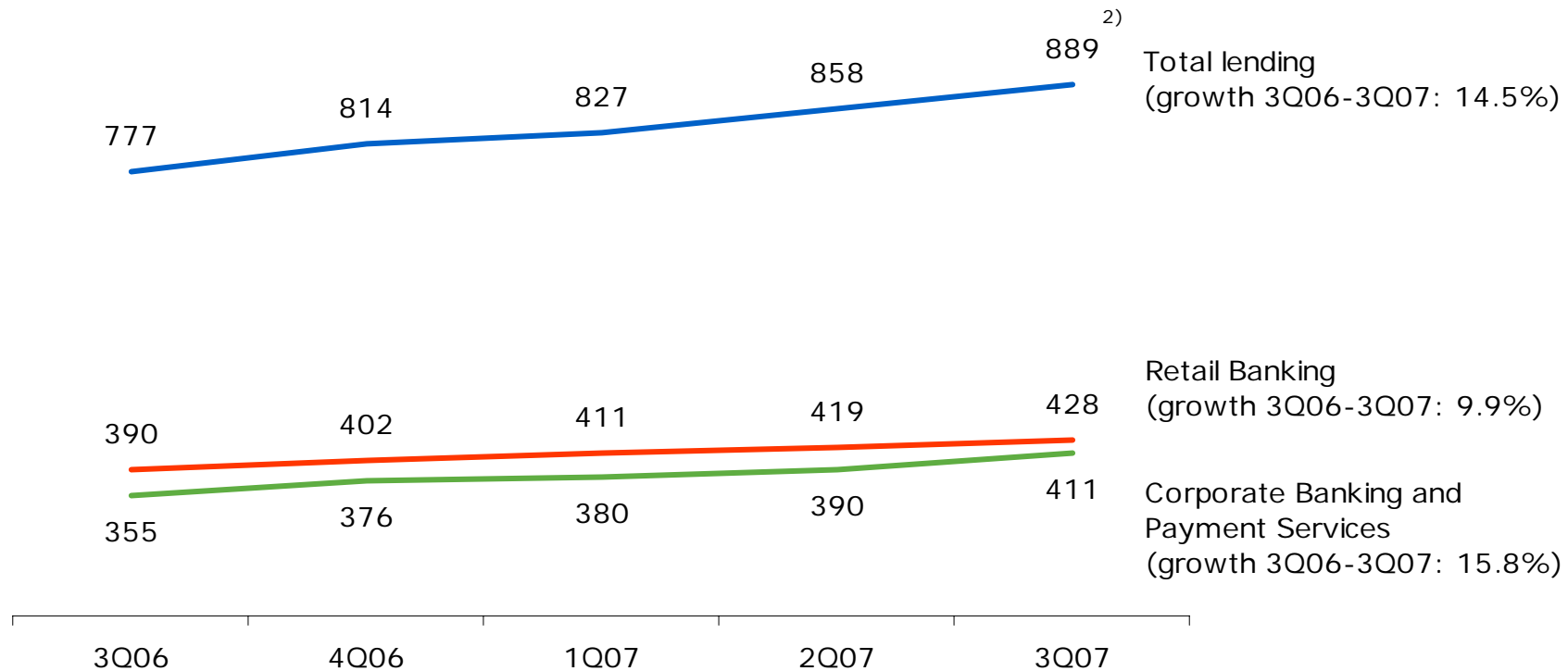
Per cent



1) Excluding impaired loans

Developments in average lending volumes ¹⁾

NOK billion



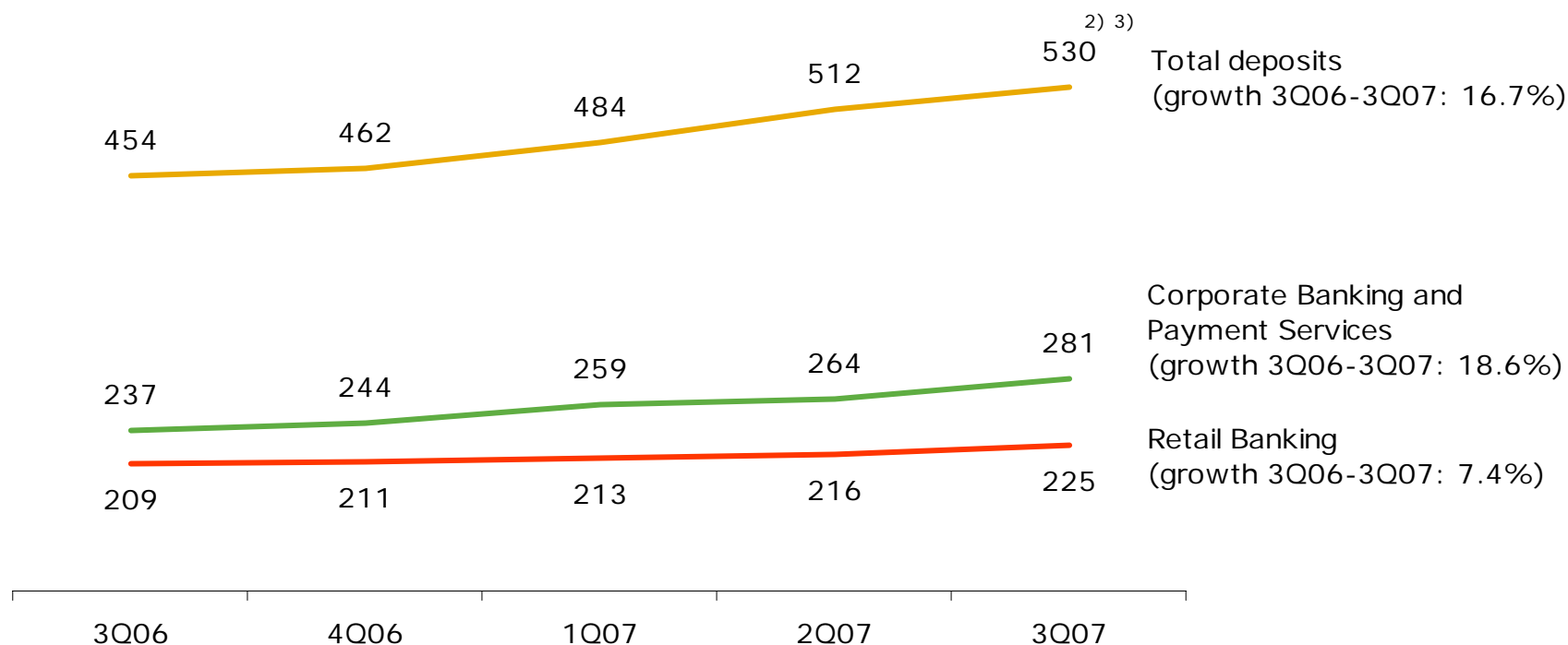
1) Excluding lending to credit institutions and impaired loans

2) Of which DnB NORD: NOK 50 billion

Total lending excluding DnB NORD: NOK 839 billion (12.8% growth)

Developments in average deposit volumes ¹⁾

NOK billion



1) Excluding deposits from credit institutions

2) Of which DnB NORD: NOK 19 billion

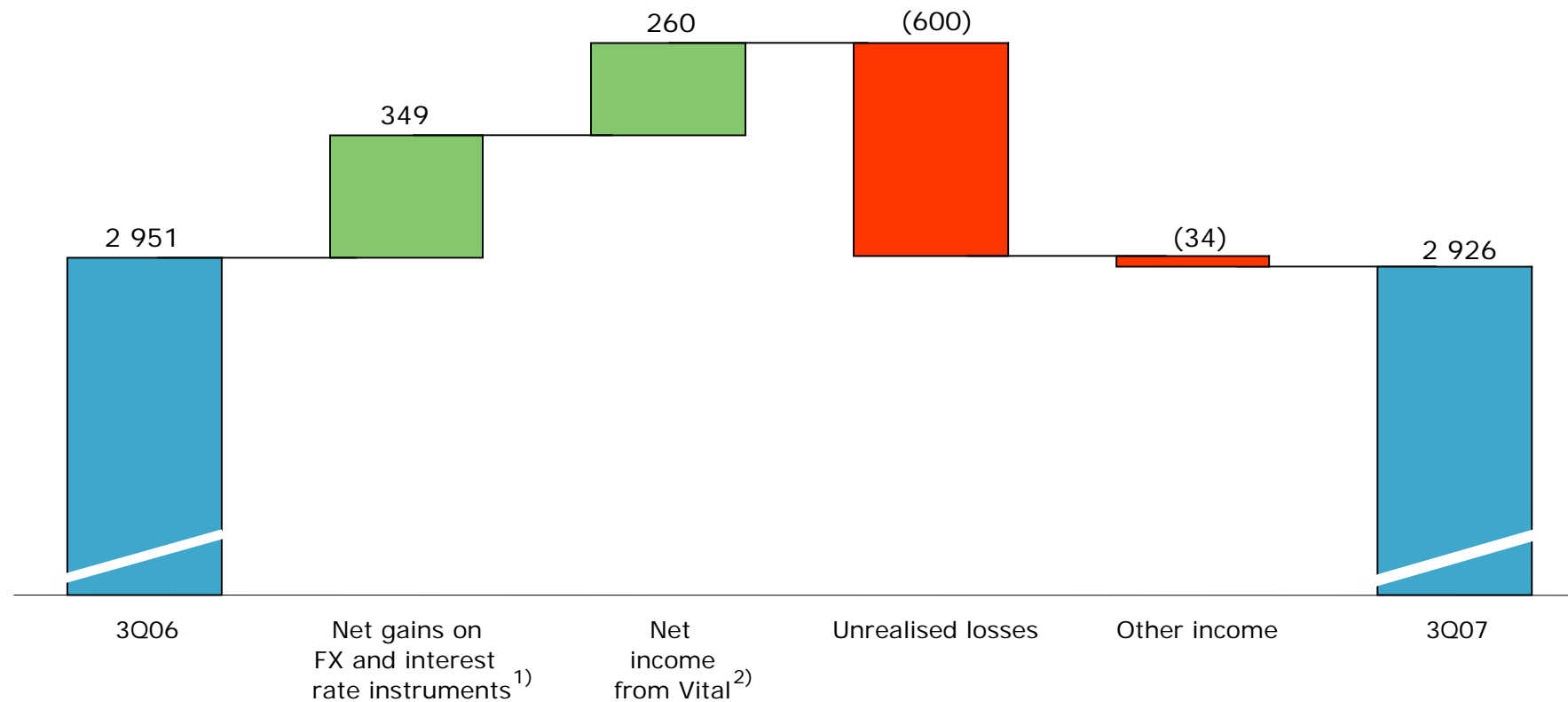
Total deposits excluding DnB NORD: NOK 511 billion (15.3% growth)

3) Of which Treasury: NOK 5 billion

Change in net other operating income

NOK million

From 3rd quarter 2006 to 3rd quarter 2007



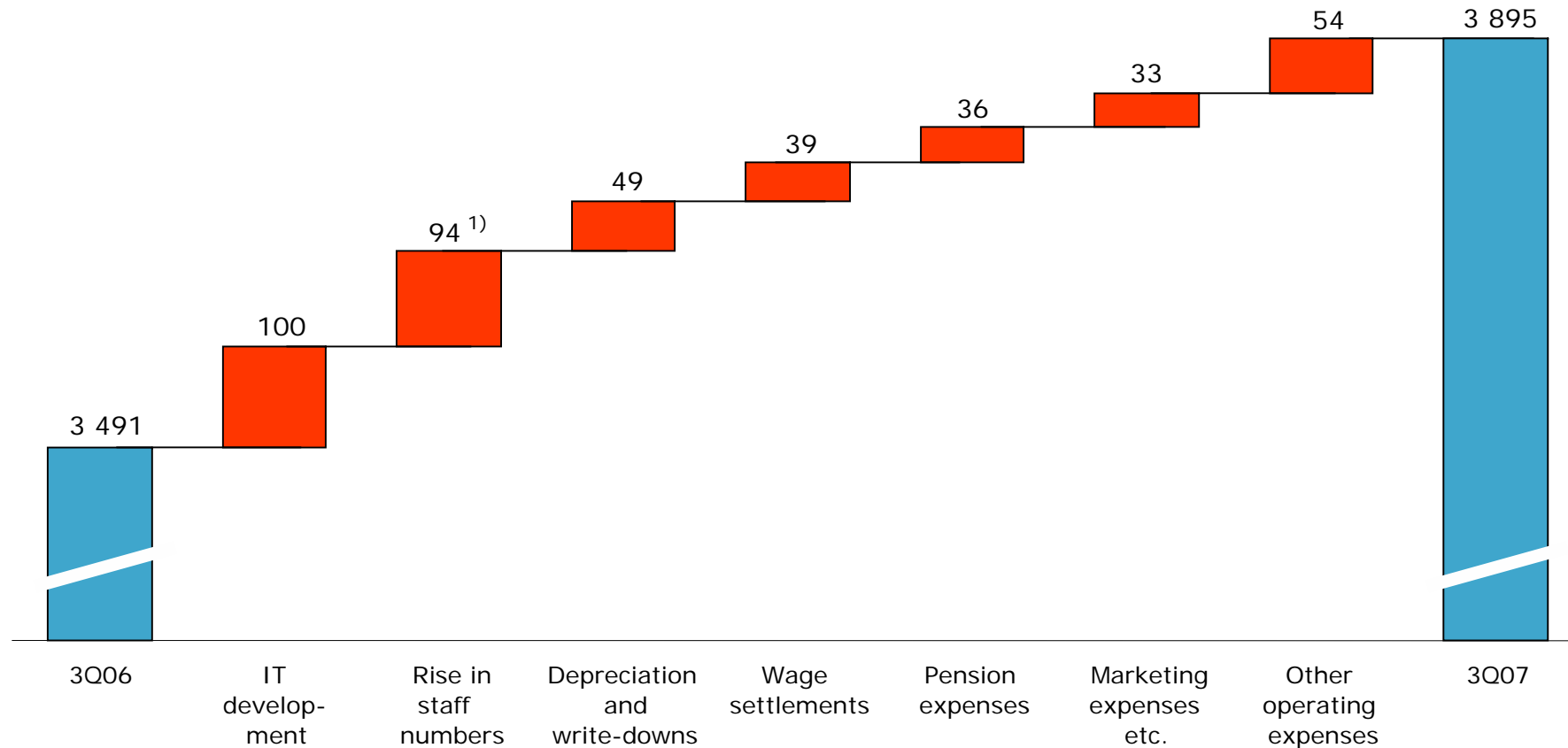
1) Excluding guarantees and income reductions resulting from widening credit spreads

2) Excluding guaranteed returns and allocations to policyholders. After eliminations

Change in operating expenses

NOK million

From 3rd quarter 2006 to 3rd quarter 2007



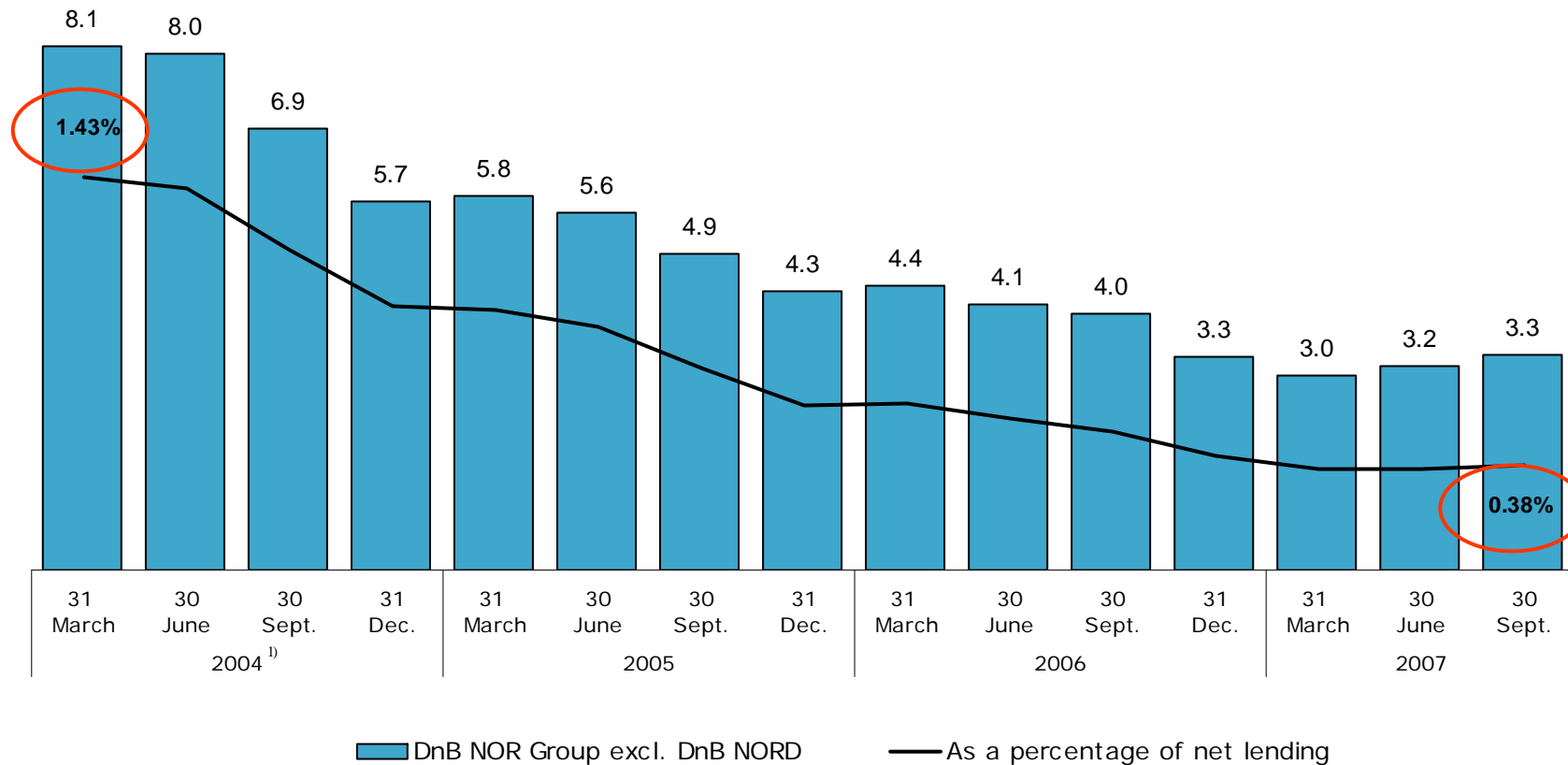
1) Of which DnB NORD NOK 52 million

Write-downs on loans and guarantees

<i>Income statement</i>	<i>January-September</i>						
<i>Amounts in NOK million</i>	3Q07	2Q07	1Q07	4Q06	3Q06	2007	2006
New individual write-downs	217	266	283	225	185	766	693
Reassessments and recoveries	141	156	195	220	160	492	539
Individual write-downs	76	110	88	5	25	274	154
Group write-downs on loans	(6)	30	(37)	(21)	(76)	(14)	(397)
Total write-downs	70	140	51	(16)	(51)	260	(243)

Net non-performing and impaired commitments

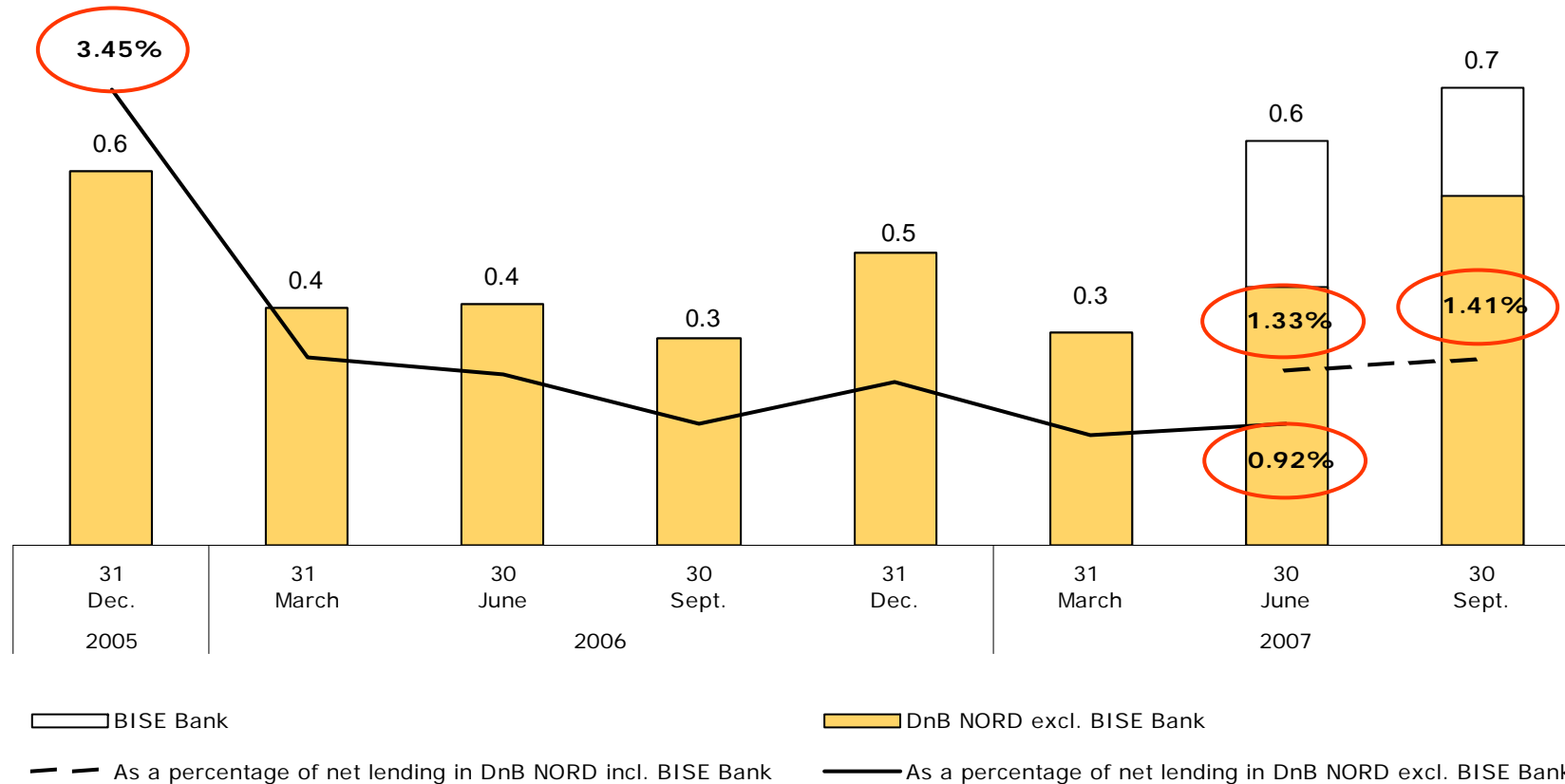
NOK billion for the DnB NOR Group excluding DnB NORD



1) Pro forma accounting figures

Net non-performing and impaired commitments DnB NORD

NOK billion



Balance sheets

<i>Amounts in NOK billion</i>	30 Sept. 2007	30 June 2007	31 March 2007	31 Dec. 2006	30 Sept. 2006
Net lending to customers	908	883	842	828	802
Other assets	522	554	541	492	466
Total assets	1 431	1 437	1 384	1 320	1 268
Deposits from customers	532	528	503	475	457
Borrowings through the issue of securities	317	329	330	327	316
Other liabilities and provisions	510	513	481	452	432
Equity	71	67	69	66	62
Total liabilities and equity	1 431	1 437	1 384	1 320	1 268
Ratio of average deposits to average net lending, quarterly (%)	59.6	59.6	58.3	56.2	58.1
Total combined assets	1 789	1 802	1 747	1 688	1 626

- 12-month increase in lending of NOK 107 billion
- Financed by
 - deposits increase of NOK 75 billion
 - loans and deposits from credit institutions and equity capital of NOK 32 billion
- Issued NOK 16.6 billion in covered bonds

Corporate Banking and Payment Services

<i>Amounts in NOK million</i>	3Q07	3Q06
Net interest income - ordinary operations	2 029	1 691
Interest on allocated capital	398	220
Net interest income	2 427	1 911
Net other operating income	657	628
Total income	3 084	2 540
Operating expenses	1 008	906
Pre-tax operating profit before write-downs	2 076	1 633
Net gains on fixed and intangible assets	3	95
Write-downs on loans and guarantees	(10)	(3)
Pre-tax operating profit	2 089	1 732
Net lending to customers (NOK billion) ¹⁾	417	362
Deposits from customers (NOK billion) ¹⁾	295	251
Cost/income ratio (%)	32.7	35.7
Ratio of deposits to lending (%)	70.6	69.3
Return on capital BIS (%)	19.4	18.1
RORAC (%)	20.0	17.8

- Strong growth in volumes and positive trend in spreads in both Norway and internationally
- Continued sound portfolio quality
- New representation decided in
 - Santiago, Chile
 - Piraeus, Greece
 - Mumbai, India
- Best "Maritime Service Provider" in Singapore in 2007
- Good balance between income from large corporates and from small and medium-sized companies

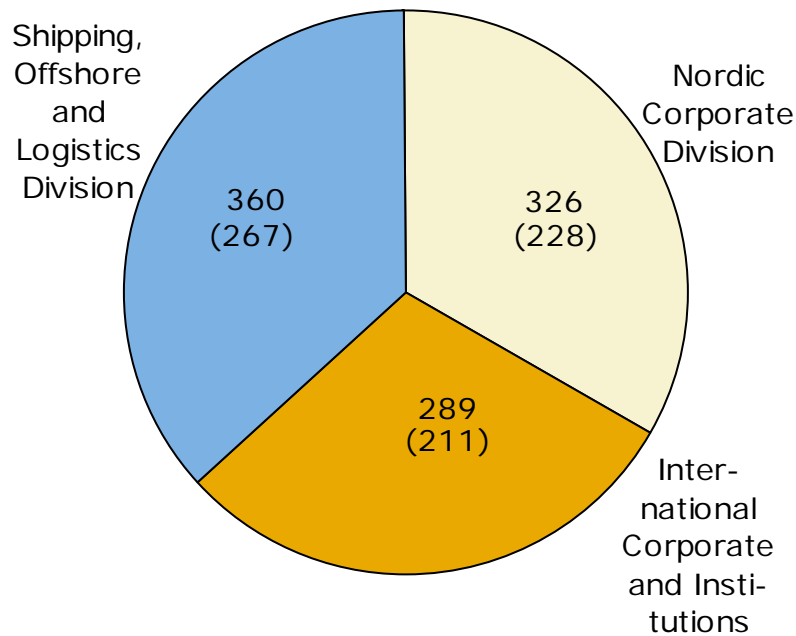
1) Average balances, including credit institutions

Corporate Banking and Payment Services

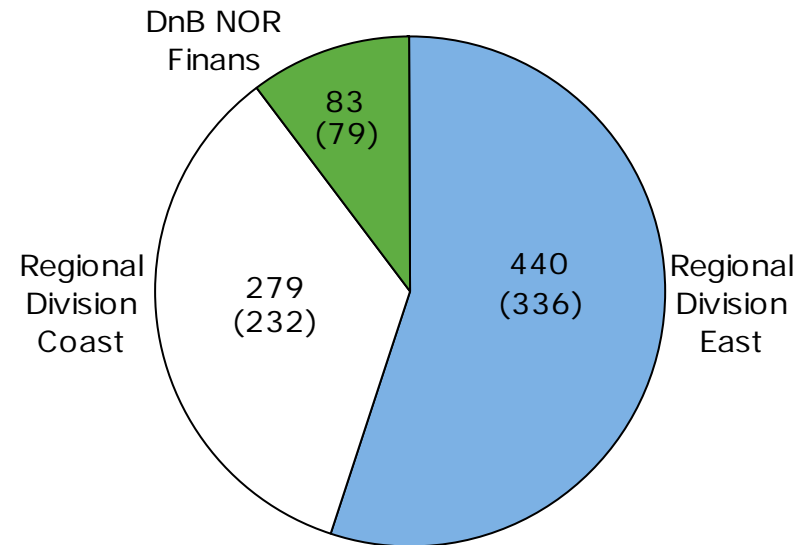
Pre-tax operating profit before write-downs

<i>NOK million</i>	<i>3Q07</i>	<i>3Q06</i>	<i>Growth in per cent</i>
Large corporates	975	706	38.1
Small and medium-sized companies	801	647	23.9
Other including Division Sweden	300	281	6.9
Corporate Banking and Payment Services	2 076	1 633	27.1

Large corporates



Small and medium-sized companies



Comparable figures for 2006 in parentheses.

Retail Banking

<i>Amounts in NOK million</i>	3Q07	3Q06
Net interest income - ordinary operations	1 817	1 851
Interest on allocated capital	169	112
Net interest income	1 985	1 963
Net other operating income	751	783
Total income	2 736	2 746
Operating expenses	1 524	1 533
Pre-tax operating profit before write-downs	1 212	1 213
Net gains on fixed and intangible assets	0	0
Write-downs on loans and guarantees	54	24
Pre-tax operating profit	1 158	1 189
Net lending to customers (NOK billion) ¹⁾	430	392
Deposits from customers (NOK billion) ¹⁾	225	209
Cost/income ratio (%)	55.7	55.8
Ratio of deposits to lending (%)	52.3	53.4
Return on capital BIS (%)	25.3	24.7
RORAC (%)	45.5	50.3

1) Average balances

- Strong growth in volumes and positive development in spreads
- Pre-tax operating profit before write-downs up 23 per cent from the second quarter
- Good sales results in non-life insurance
 - decision to establish own non-life insurance company
- Purchase of SalusAnsvar approved by Swedish authorities
 - 94.5 per cent acceptance by shareholders
- New mobile banking services to be introduced in November and December

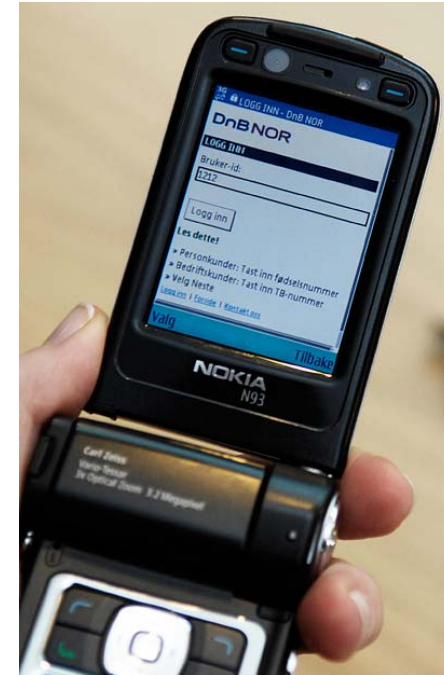
DnB NOR - the leading Mobile Bank

SMS-services

- Account balance service: Norway's easiest and most user-friendly SMS banking service
- 120 000 DnB NOR customers use the SMS service to check their account balance
- 600 000 DnB NOR account balance enquiries received as SMS messages in October
- New SMS services in November:
 - Account balances for all accounts and MasterCard
 - Own account transfers
 - Family and friend payments

Mobile Bank

- 45 000 Mobile Bank users
- New version launched on 19 October (mobil.dnbnor.no)



DnB NOR Markets

<i>Amounts in NOK million</i>	3Q07	3Q06
Net interest income - ordinary operations	53	70
Interest on allocated capital	50	25
Net interest income	103	95
Net other operating income	252	697
Total income	355	792
Operating expenses	304	327
Pre-tax operating profit before write-downs	51	465
Net gains on fixed and intangible assets	0	0
Write-downs on loans and guarantees	0	0
Pre-tax operating profit	51	465
Cost/income ratio (%)	85.7	41.2
Return on capital BIS (%)	3.8	42.5
RORAC (%)	3.8	67.9

- Unrealised losses taken to income over average residual maturity of 11 quarters
- Trading desk established in Stockholm
- 36 per cent increase in customer-related income
 - strong demand for currency and interest rate derivatives
 - brisk activity within custodial and other securities services

DnB NOR Markets

Income trend

<i>Amounts in NOK million</i>							<i>Jan. - Sept.</i>	
	<i>3Q07</i>	<i>2Q07</i>	<i>1Q07</i>	<i>4Q06</i>	<i>3Q06</i>	<i>2007</i>	<i>2006</i>	
FX and interest rate derivatives	373	295	306	330	213	974	714	
Investment products	107	181	230	212	151	518	639	
Corporate finance	150	282	148	208	100	580	487	
Securities services	96	104	91	82	72	291	234	
Total customer revenues	727	861	774	832	536	2 362	2 075	
Market making/trading revenues	(422)	125	251	334	231	(46)	572	
Interest income on allocated capital	50	44	37	30	25	132	63	
Total income	355	1 030	1 063	1 196	792	2 448	2 711	

DnB NORD

<i>Amounts in NOK million</i>	3Q07	3Q06
Net interest income - ordinary operations	281	193
Interest on allocated capital	41	20
Net interest income	321	212
Net other operating income	136	69
Total income	457	281
Operating expenses	330	175
Pre-tax operating profit before write-down	127	106
Net gains on fixed and intangible assets	5	3
Write-downs on loans and guarantees	37	16
Pre-tax operating profit	96	92
Net lending to customers (NOK billion) ¹⁾	51	33
Deposits from customers (NOK billion) ¹⁾	20	11
Cost/income ratio (%)	72.2	62.4
Ratio of deposits to lending (%)	38.1	33.5
Return on capital BIS (%)	8.4	12.5
RORAC (%)	8.1	13.0

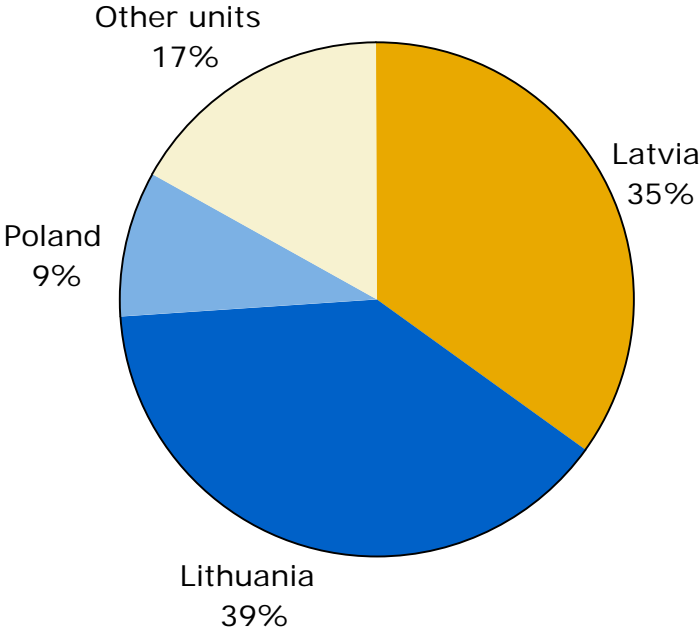
- Integration of BISE Bank started; Merger with DnB NORD on 2 November 2007
- DnB NORD ranked best bank in Lithuania by Euromoney
- Well-differentiated lending portfolio

1) Average balances, including credit institutions

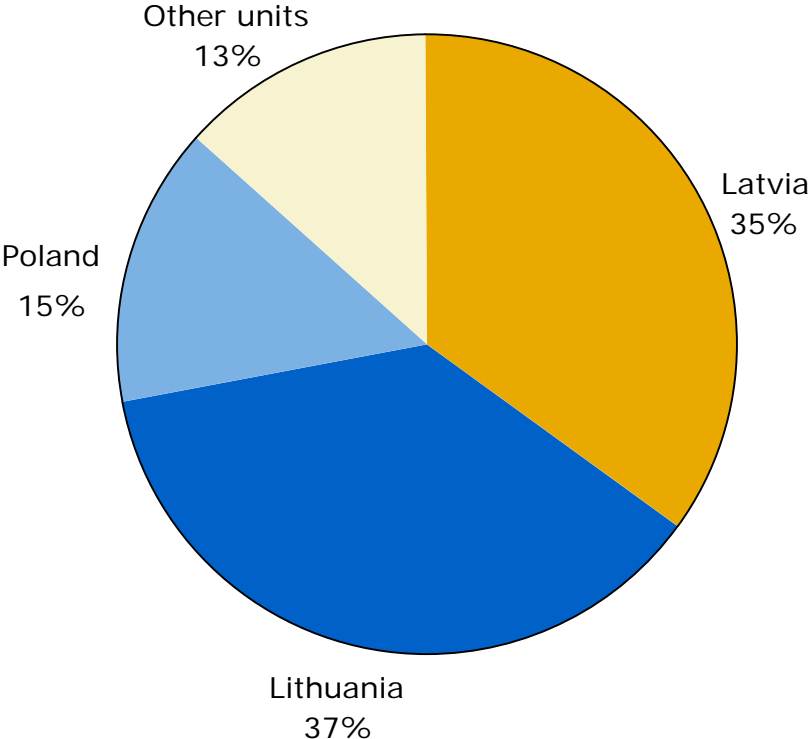
DnB NORD

Lending to customers

30 September 2006
NOK 35.6 billion



30 September 2007
NOK 51.6 billion



Life Insurance and Asset Management

<i>Amounts in NOK million</i>	3Q07	3Q06	
Total income	1 250	922	<ul style="list-style-type: none"> • Healthy performance in Vital • Good investment performance by funds such as DnB NOR Miljøinvest and Carlson Asian Small Cap
Total operating expenses	544	477	
Pre-tax operating profit	706	445	
Taxes	(187)	29	
Profit after taxes	893	416	
Assets under management (NOK billion) ¹⁾	591	571	<ul style="list-style-type: none"> • Integration process started
Cost/income ratio (%)	43.5	51.7	
Return on capital (%) ²⁾	32.9	16.4	
RORAC (%)	34.5	16.2	

1) Assets at end of period

2) Calculated based on recorded equity

Vital

<i>Amounts in NOK million</i>	3Q07	3Q06
Interest result	7 739	342
- of which revaluation of property	5 573	142
Risk result	(2 609)	40
- of which provisions for higher life expectancy	(2 644)	0
Administration result	(1)	(25)
Transferred to security reserve	2	0
Profit for distribution in Vital	5 126	357
Funds transferred to policyholders	4 505	27
+ Reversal of goodwill amortisation	6	6
Pre-tax operating profit	627	336
Tax charge	(209)	(1)
Profit after taxes	836	337
Total assets (NOK billion) ¹⁾	232	214
Return on capital (%) ²⁾	37.3	15.9
RORAC (%)	35.1	14.3

1) Assets at end of period

2) Calculated based on recorded equity

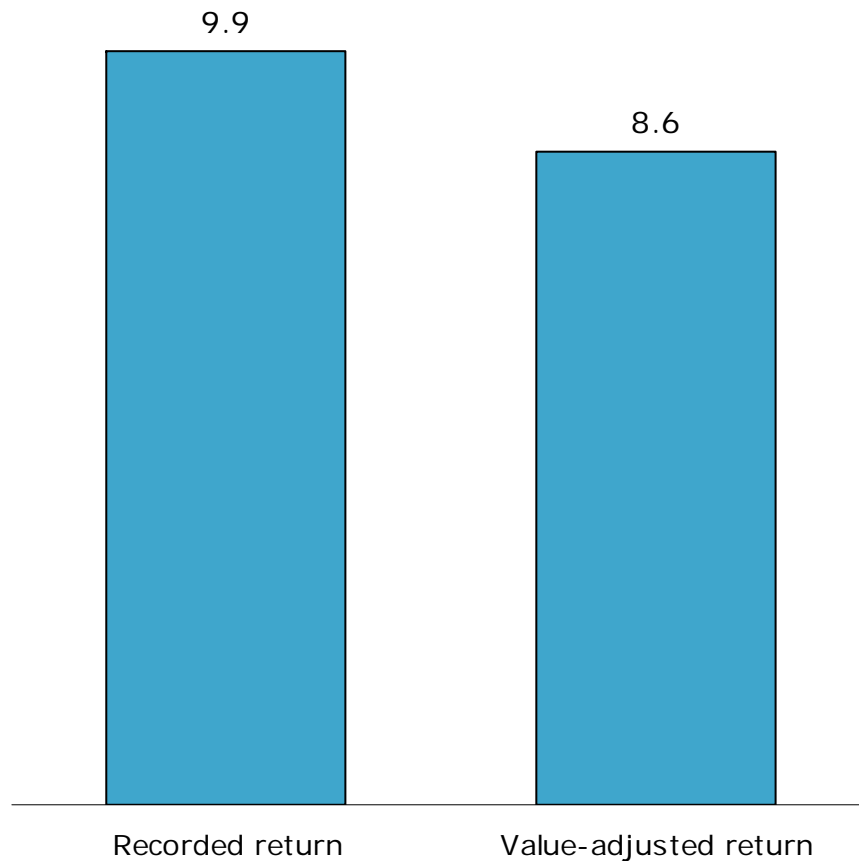
- Sound profits for allocation to policyholders and the owner
- Healthy returns on assets
 - Value-adjusted return of 3.3 per cent
 - Recorded return of 4.6 per cent
- Defined-contribution pension market share of 29.5 per cent at end-June 2007
- NOK 2.8 billion increase in solvency capital

Vital – external property valuation

- External valuation implemented to ensure optimal distribution among the different portfolios after the introduction of new insurance legislation on 1 January 2008
- Real estate has to be recorded at market value
- The property portfolio was appraised in the third quarter by three external and independent appraisers
- Based on the appraisals, properties were revalued by NOK 5.6 billion in the third quarter

Vital - value-adjusted return of 8.6 per cent

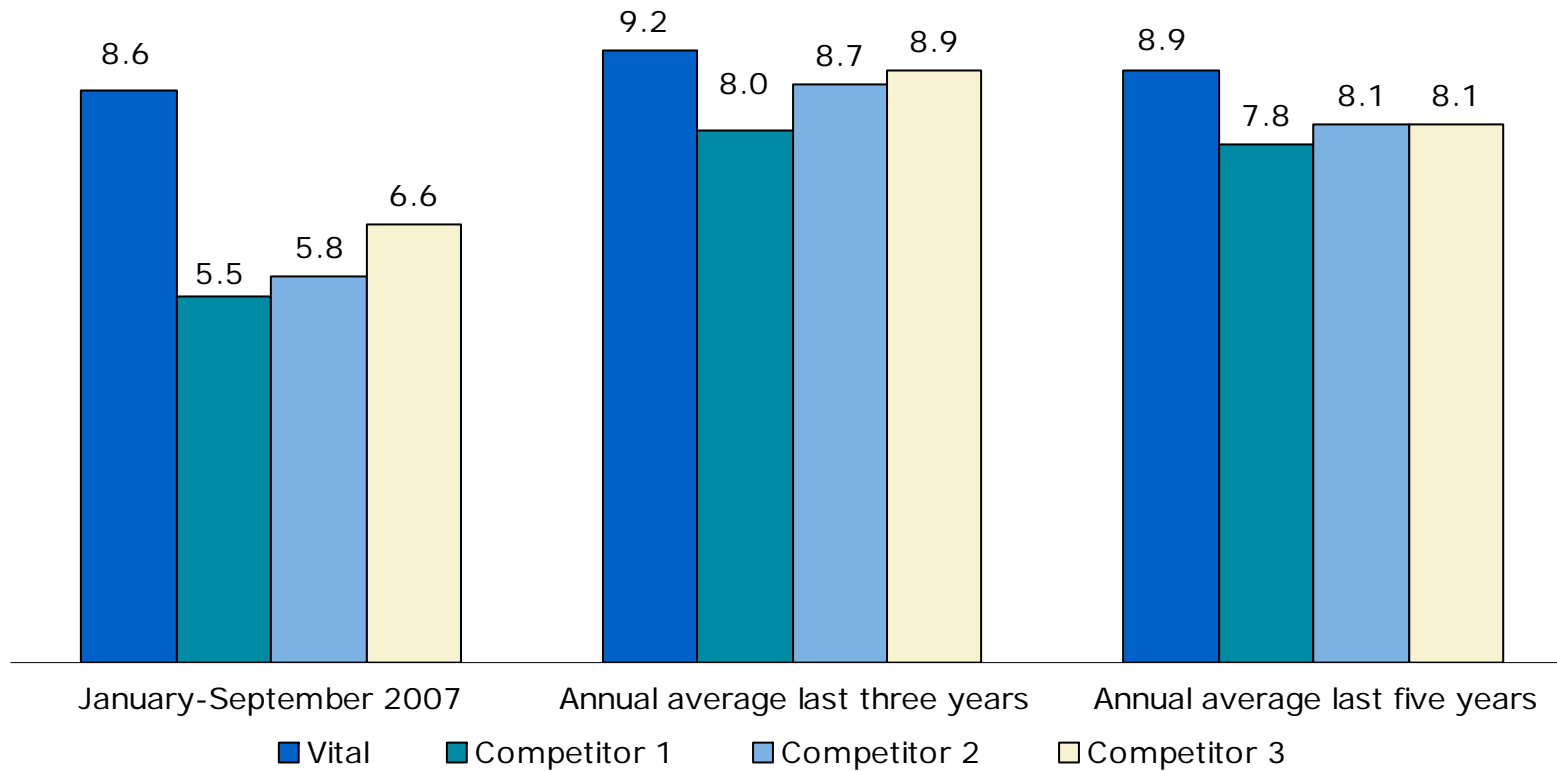
Per cent, as at 30 September 2007



- Revaluation of properties contributed to high recorded and value-adjusted returns
- Equities exposure maintained
- Hedging programme for international equities
- Enhanced solvency capital

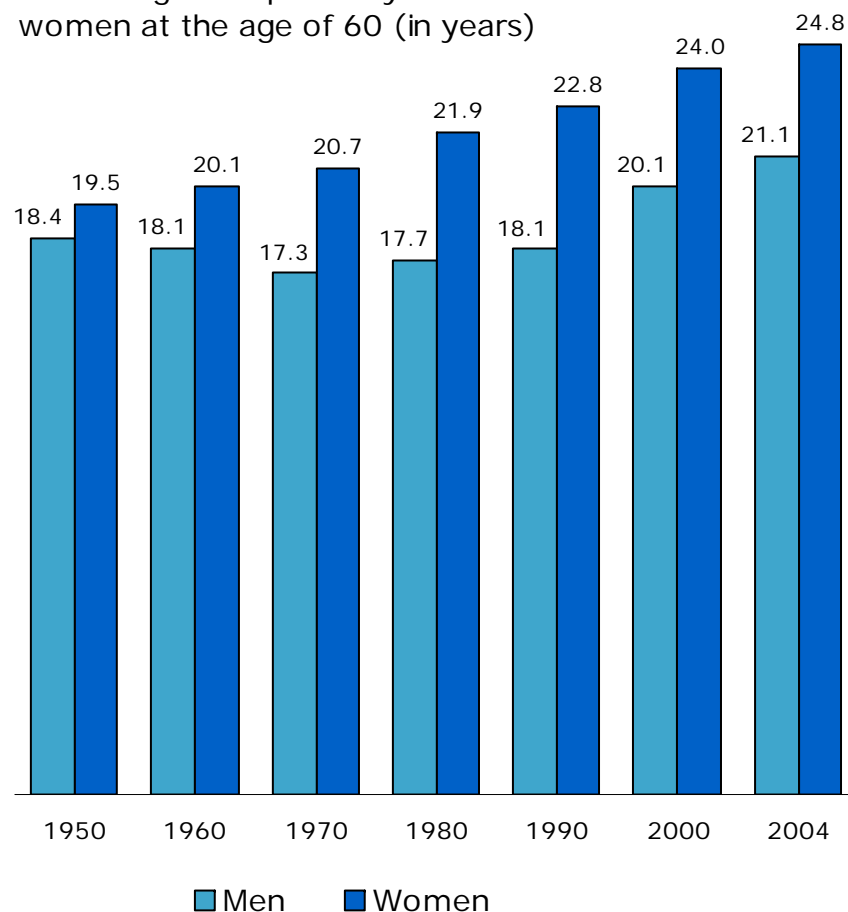
Vital - value-adjusted return

Per cent, as at 30 September 2007



Vital - provisions for higher life expectancy in 3rd quarter 2007

Remaining life expectancy for men and women at the age of 60 (in years)



Source: Statistics Norway

- Due to higher life expectancy the calculation basis must be adjusted
- Vital has based its figures on new industry-wide premium rates plus safety margin
- Provisions of NOK 2.6 billion or approx. 2 per cent of insurance provisions within group pensions
- Vital and the insurance industry are currently in talks with Kredittilsynet (the Financial Supervisory Authority of Norway) regarding the final level of provisions
- Kredittilsynet has permitted that provisions can be financed through the interest result, also under the new regulations entering into force on 1 January 2008

Vital – well positioned for the future

- Sound profits for Vital's policyholders and for DnB NOR
- Vital has already implemented most of the measures necessary to meet the challenges posed by longevity
- Vital is well positioned prior to the introduction of new insurance legislation on 1 January 2008
- The integration process has started within Life Insurance and Asset Management

Priorities and goals

- Growth in the Norwegian market
- Cost reductions in Norwegian operations
- Increased international growth opportunities
- Dynamic and motivated organisation



- NOK 20 billion in 2010 ¹⁾
- RoE above 16 per cent
- 10 per cent average annual growth ¹⁾

1) Pre-tax operating profit before write-downs

DnB NOR

